

**MUNICIPALITY OF THE COUNTY OF KINGS
COMMITTEE OF THE WHOLE**

January 16, 2018

9:00 am

AGENDA

**Audio Recording Times Noted in Red
(minutes:seconds)**

1. Roll Call **00:00**
2. Approval of Agenda **00:55** Page 1
3. Approval of Minutes Page 2
 - a. December 19, 2017 Committee of the Whole **01:45**
4. Business Arising from Minutes Page 2
 - a. December 19, 2017 Committee of the Whole **None**
5. Presentation: Page 9
 - a. 9:00am: Glenda & Bryan Woodland/Matthew Connolly re: Flooding **02:53** Page 10
 - b. 9:20am: Valley Regional Enterprise Network Update **32:50** Page 16
 - c. 9:40am: i-Valley re: Smart Cities Challenge **07:32**
6. Administration
7. Correspondence - General **62:50**
 - a. Council Action Items Progress Report (click [here](#)) **62:05**
8. Mayor, Councillor and Committee Reports Page 27
 - a. Valley Waste Management Minute December 2017 Page 29
 - b. 2018-01-02 Northeast Kings Education Centre Thank You Page 30
 - c. 2018-01-02 Tourism Nova Scotia 2017-22 Strategic Plan (click [here](#) for the Plan) Page 31
 - d. 2018-01-05 Nova Scotia Works & Fusion Annapolis Valley - Business Expo Invite
9. Mayor, Councillor and Committee Reports Page 32
 - a. Mayor's Report on International Network of Michelin Cities Conference **64:34** Page 39
 - b. Annapolis Valley Trails Coalition **78:20** Page 40
 - c. Kentville Joint Fire Services Committee **80:11** Page 41
 - d. Kings Transit Authority **82:07** Page 42
 - e. Valley Regional Enterprise Network Liaison & Oversight Committee **84:01** Page 43
 - f. Budget and Finance Committee **85:28** Page 43
 - g. Regional Sewer Committee **87:24** Page 44
 - h. Fire Services Advisory Committee **91:12** Verbal
 - i. Kings Point to Point **92:48** Verbal
 - j. Nominating Committee **94:34** Verbal
 - k. Race Relations and Anti-Discrimination Committee **96:35** Verbal
 - l. Kings Youth Council **97:48** Verbal
9. Other Business **98:50**
10. Comments from the Public **103:40**
11. In Camera **105:29**
 - a. Personnel Matter
 - b. Contract Negotiations
 - c. Contract Negotiations
 - FCM Annual Conference 2018 **106:15**
 - Inter-Municipal Services REMO Agreement **110:36**
12. Adjournment **113:29**

**COMMITTEE OF THE WHOLE
December 19, 2017
MINUTES**

**Meeting Date
and Time**

A meeting of the Committee of the Whole was held on Tuesday, December 19, 2017 at 9:00 am in the Council Chambers, Municipal Complex, Kentville, NS.

1. Attendance

All Councillors were in attendance with the exception of Councillor Spicer with notice and Deputy Mayor Lutz who arrived at 9:05 am.

Results for Roll Call

For 8

Against 0

District	Name	Results
Mayor	Peter Muttart	For
District 1	Meg Hodges	For
District 2	Pauline Raven	For
District 3	Brian Hirtle	For
District 4	Martha Armstrong	For
District 5	Paul Spicer	-
District 6	Bob Best	For
District 7	Emily Lutz	-
District 8	Jim Winsor	For
District 9	Peter Allen	For

Also in attendance were:

- Scott Conrod, Chief Administrative Officer
- Janny Postema, Recording Secretary

On motion of Councillor Hirtle and Councillor Armstrong, that Councillor Spicer's absence from the December 19, 2017 Committee of the Whole be excused.

Motion Carried.

Results

For 8

Against 0

District	Name	Results
Mayor	Peter Muttart	For
District 1	Meg Hodges	For
District 2	Pauline Raven	For
District 3	Brian Hirtle	For
District 4	Martha Armstrong	For
District 5	Paul Spicer	-
District 6	Bob Best	For
District 7	Emily Lutz	-
District 8	Jim Winsor	For
District 9	Peter Allen	For

2. Approval of [Agenda](#)

On motion of Councillor Allen and Councillor Armstrong, that Committee of the Whole approve the December 19, 2017 agenda.

Motion Carried.

Results

For 8

Against 0

District	Name	Results
Mayor	Peter Muttart	For
District 1	Meg Hodges	For
District 2	Pauline Raven	For
District 3	Brian Hirtle	For
District 4	Martha Armstrong	For
District 5	Paul Spicer	-
District 6	Bob Best	For
District 7	Emily Lutz	-
District 8	Jim Winsor	For
District 9	Peter Allen	For

3. Approval of Minutes

3a. [November 21, 2017](#)

Councillor Raven suggested the following amendments:

- Page 2, first bullet, change to “that links to any reports referenced in the minutes be provided”.
- Page 2, third bullet, change to “the previously requested meeting with the MLAs”.

It was noted that Deputy Mayor Lutz arrived at 9:05 am.

On motion of Councillor Hirtle and Councillor Allen, that the minutes of the Committee of the Whole meeting held on November 21, 2017 be approved as amended.

Motion Carried.

Results

For 9

Against 0

District	Name	Results
Mayor	Peter Muttart	For
District 1	Meg Hodges	For
District 2	Pauline Raven	For
District 3	Brian Hirtle	For
District 4	Martha Armstrong	For
District 5	Paul Spicer	-
District 6	Bob Best	For
District 7	Emily Lutz	For
District 8	Jim Winsor	For
District 9	Peter Allen	For

4. Business Arising from Minutes

4a. [November 21, 2017](#)

Mayor Muttart noted that the MLAs were willing to meet but due to conflicting schedules a mutually agreeable date had not yet been found. Staff would continue to reach out to them in January.

5. Human Resources

5a. Service Awards

Chris Moore provided a presentation and Mayor Muttart presented the Long Service Awards to:

5 years:

Loretta Burns
Winfred Keddy
Theresa Smith
John Walsh

10 years:

Cathy Buchanan
Don Burns
John Schofield

15 years:

Austin Brown
Trevor Surette

5b. **Excellence in Public Service Awards**

Chris Moore provided a presentation and Mayor Muttart presented the Excellence in Public Service Awards to:

Karen Kluska
Lisa Langille
Janny Postema
Vicki Brooke, Leanne Jennings and Melissa Morrison

5c. **HR-06-014 Training & Professional Development Policy**

Chris Moore presented the policies as attached to the December 19, 2017 Committee of the Whole agenda and provided a [presentation](#).

It was agreed that redline versions of the policies would be circulated prior to the January 2, 2018 Council based on Councillors' comments.

On motion of Councillor Best and Deputy Mayor Lutz, that Committee of the Whole recommend that Municipal Council repeal HR Policy 5.002 and approve Policy HR-06-014 Training & Professional Development.

Motion Carried.

Results

For 9
Against 0

District	Name	Results
Mayor	Peter Muttart	For
District 1	Meg Hodges	For
District 2	Pauline Raven	For
District 3	Brian Hirtle	For
District 4	Martha Armstrong	For
District 5	Paul Spicer	-
District 6	Bob Best	For
District 7	Emily Lutz	For
District 8	Jim Winsor	For
District 9	Peter Allen	For

5d. **HR-06-015 Employee Performance Management Policy**

On motion of Deputy Mayor Lutz and Councillor Hodges, that Committee of the Whole recommend that Municipal Council repeal HR Policy 2.020 and approve Policy HR-06-015 Employee Performance Management.

Motion Carried.

Results

For 9
Against 0

District	Name	Results
Mayor	Peter Muttart	For

District 1	Meg Hodges	For
District 2	Pauline Raven	For
District 3	Brian Hirtle	For
District 4	Martha Armstrong	For
District 5	Paul Spicer	-
District 6	Bob Best	For
District 7	Emily Lutz	For
District 8	Jim Winsor	For
District 9	Peter Allen	For

5e. [HR-06-016
Pregnancy/Parental Leave
Policy](#)

On motion of Councillor Armstrong and Councillor Best, that Committee of the Whole recommend that Municipal Council repeal HR Policy 5.006 and approve Policy HR-06-016 Pregnancy & Parental Leave.

Motion Carried.

Results

For 9

Against 0

District	Name	Results
Mayor	Peter Muttart	For
District 1	Meg Hodges	For
District 2	Pauline Raven	For
District 3	Brian Hirtle	For
District 4	Martha Armstrong	For
District 5	Paul Spicer	-
District 6	Bob Best	For
District 7	Emily Lutz	For
District 8	Jim Winsor	For
District 9	Peter Allen	For

6. **Presentation**

6a. [Community Sector Council
of Nova Scotia](#)

Dana Perry provided information regarding the work of the Community Sector Council of Nova Scotia and responded to Councillors' questions.

7. **Administration**

7a. [Community Grants Policy](#)

Vicki Brooke presented the policy as attached to the December 19, 2017 Committee of the Whole agenda.

It was agreed that a redline version of the policy would be circulated prior to the January 2, 2018 Council based on Councillors' comments.

On motion of Deputy Mayor Lutz and Councillor Best, that Committee of the Whole recommend that Municipal Council consider a redline version of the Community Grants Policy.

Motion Carried.

Results

For 9

Against 0

District	Name	Results
Mayor	Peter Muttart	For
District 1	Meg Hodges	For

District 2	Pauline Raven	For
District 3	Brian Hirtle	For
District 4	Martha Armstrong	For
District 5	Paul Spicer	-
District 6	Bob Best	For
District 7	Emily Lutz	For
District 8	Jim Winsor	For
District 9	Peter Allen	For

8. Engineering & Public Works, Lands and Parks Services

8a. [Asset Management Presentation](#)

Scott Quinn provided a presentation.

On motion of Councillor Hodges and Councillor Hirtle, that Committee of the Whole receive the Asset Management Presentation for information purposes.

Motion Carried.

Results

For 8

Against 0

District	Name	Results
Mayor	Peter Muttart	For
District 1	Meg Hodges	For
District 2	Pauline Raven	For
District 3	Brian Hirtle	For
District 4	Martha Armstrong	For
District 5	Paul Spicer	-
District 6	Bob Best	For
District 7	Emily Lutz	For
District 8	Jim Winsor	-
District 9	Peter Allen	For

It was noted that Councillor Winsor was not in his seat during the vote.

9. Correspondence

Mayor Muttart provided an overview of the correspondence as attached to the December 19, 2017 Committee of the Whole agenda.

On motion of Councillor Armstrong and Councillor Hodges, that Committee of the Whole receive the Correspondence as attached to the December 19, 2017 Committee of the Whole agenda.

Motion Carried.

Results

For 8

Against 0

District	Name	Results
Mayor	Peter Muttart	For
District 1	Meg Hodges	For
District 2	Pauline Raven	For
District 3	Brian Hirtle	For
District 4	Martha Armstrong	For
District 5	Paul Spicer	-
District 6	Bob Best	For
District 7	Emily Lutz	For

District 8	Jim Winsor	-
District 9	Peter Allen	For

It was noted that Councillor Winsor was not in his seat during the vote.

- 9a. [Valley Waste Management Minute November 2017](#) For information.
- 9b. [Valley Waste Management Minute December 2017](#) For information.
10. **Committee Reports**
- 10a. [Nominating Committee:](#)
 ▪ Committees Contact Form
 ▪ Record of Attendance
 Lisa Amon presented the forms as attached to the December 19, 2017 Committee of the Whole agenda.
- 10b. [Annapolis Valley Trails Coalition](#) For information.
- 10c. [Activity Report - Councillor Raven](#) Councillor Raven presented the report as attached to the December 19, 2017 Committee of the Whole agenda.
- 10d. [Kings Transit Authority](#) Councillor Raven presented the report as attached to the December 19, 2017 Committee of the Whole agenda.
- 10e. [Budget and Finance Committee](#) Councillor Winsor provided a verbal report and noted that the written report would be included in the agenda package following the meeting.
- 10f. [Regional Sewer Committee](#) Councillor Winsor provided a verbal report and noted that the written report would be included in the agenda package following the meeting.
- 10g. New Minas Fire Department Councillor Winsor reported that the New Minas Fire Department Auxiliary presented a \$60,000 cheque at the Annual Awards and Christmas Banquet which will go towards the Fire Department's capital program, in addition to \$70,000 raised by the Fire Department.

On motion of Councillor Armstrong and Councillor Allen, that Committee of the Whole receive the Committee Reports as attached to the December 19, 2017 Committee of the Whole agenda and as provided verbally.

Motion Carried.

Results

For 9
Against 0

District	Name	Results
Mayor	Peter Muttart	For
District 1	Meg Hodges	For
District 2	Pauline Raven	For
District 3	Brian Hirtle	For
District 4	Martha Armstrong	For
District 5	Paul Spicer	-
District 6	Bob Best	For
District 7	Emily Lutz	For
District 8	Jim Winsor	For

District 9	Peter Allen	For
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11. **Other Business**

- Councillor Hodges reported on the first meeting of the Kings Youth Council held on November 29, 2017.
- Deputy Mayor Lutz reported on the first UNSM Board meeting she attended after having been appointed to the Board.
- Councillor Best reported that Drake Batherson from New Minas made the World Junior Hockey Team, a first for the County of Kings.
- Councillor Hirtle talked about the County becoming involved in the FCM Annual Conference to be held May 31-June 3, 2018 in Halifax and suggested an Annapolis Valley presence at the Trade Show.
- Deputy Mayor Lutz agreed to ask for the UNSM's feedback.
- Councillor Raven suggested a bus tour to the Valley for conference delegates or their spouses and suggested also reaching out to the Towns. She noted that perhaps the Annapolis Valley Chamber of Commerce Tourism Committee could be hired to do the Trade Show.
- Councillor Winsor suggested a wine tour.

12. **Comments from the Public**

No members of the public were present.

13. **Adjournment**

On motion of Councillor Best and Councillor Allen, there being no further business, the meeting adjourned at 12:07 pm.

Motion Carried.**Results**

For 9
Against 0

District	Name	Results
Mayor	Peter Muttart	For
District 1	Meg Hodges	For
District 2	Pauline Raven	For
District 3	Brian Hirtle	For
District 4	Martha Armstrong	For
District 5	Paul Spicer	-
District 6	Bob Best	For
District 7	Emily Lutz	For
District 8	Jim Winsor	For
District 9	Peter Allen	For

Approved by:

Mayor Muttart

Janny Postema
Recording Secretary

Results Legend	
-	Absent
COI	Conflict of interest
For	A vote in favour
Against	A vote in the negative or any Councillor who fails or refuses to vote and who is required to vote by the preceding subsection, shall be deemed as voting in the negative.

Presentation to Committee of the Whole

Subject: Flooding

Organization: Glenda and Bryan Woodland – Property Owners/Tax Payers.
Also applies to other properties adversely affected by development.

Name of Presenter(s): Matthew Connolly – President\CEO - A1 Safety Training & Consulting Ltd.

Date: January 16, 2018

Organization:

(Who) Summary of the organization you will represent:

Bryan and Glenda Woodland. Also applies to other properties adversely affected by development.

Discussion:

(What) Brief summary of the topic you wish to discuss:

Flooding from development of lands in Port Williams, NS.

Request:

(Why) Please indicate the purpose of the presentation - is your organization requesting a commitment? (funding, letter of support, etc.) Or providing the presentation for information?

Approximately a one or two minute presentation to recommend corrective action vis-à-vis flooding to Committee of the Whole. That is, compliance with the provisions of statutes, regulations and standards governing development in Nova Scotia.

Complete disclosure of information to Mayor, CAO and Councilors prior to meeting.

Objective is to, at a later date, have a motion at Council, specific to this long standing issue, to be voted on.

Therefore we require just two minutes or less. (The residents adversely affected by this recurring issue are very concerned that winter is coming and subsequently the spring thaw and the expectation of more flooding).



INNOVATION GROWS HERE

Valley REN Voice

IN THIS ISSUE – JANUARY 2018

Growing agri-food business through innovation

Devour! The Food Film Fest brings awareness to audiences on the impact of food, food culture and the current food systems in our lives. Through various interactive industry sessions, festival-goers gained hands-on experience – from inspiring panels with high profile participants to various culinary events.

This year, four agricultural entrepreneurs in the Annapolis Valley shared their struggles and successes in an engaging panel discussion hosted by the Valley REN as part of the festival program.

The panel members were Patricia Bishop of TapRoot Farms, Mike Lightfoot of Lightfoot & Wolfville Vineyards, Andrew Rand of Randsland Farms, and Kirk Havercroft of Sustainable Fish Farming (Canada) Ltd., which does business as Sustainable Blue. Ted Grant, Chair of Taste of Nova Scotia, was the panel host.

Valley REN is pleased to promote agri-food innovation while supporting the culinary tourism industry that in turn introduces visitors to the Annapolis Valley.

More than 60 people attended the event held at Wayfarers' Ale Society in Port Williams. Visit www.valleyren.ca to view the video that features valuable lessons from these agri-innovators.

National recognition for Indigenous business

The Valley REN would like to recognize the honour given to our partner, Glooscap First Nation, and our board member, Tammy Belanger. Her business, Green Leaf Enterprises in Wilmot, received the *2017 Indigenous Private Sector Business of the Year* award from Cando (Council for the Advancement of Native Development Officers). Glooscap First Nation was chosen as Cando's *Community of the Year*.



Valley REN visits France

Dan Mullen, Valley REN board member joined Mayors Snow and Muttart on a mission to Clermont Ferrand in France for the International Network of Michelin Cities.



Award winning Community

2017 Cando Economic Developer Award winners: (Left to right) Tammy Belanger, Green Leaf Enterprises, Chief Sidney Peters, Glooscap First Nation, Rose Paul, EDO with Paqtnkek Mi'kmaw Nation.

Choose Annapolis Valley

In December, Valley REN launched a regional marketing social media test campaign called What's Your Reason? This consisted of 10 reasons why investors, visitors, residents and businesses should *Choose Annapolis Valley*. Those reasons included:

- Caring Communities
- Excellent Education
- Innovation Grows Here
- Supportive Business Culture
- Natural Beauty
- Recreation and Culture
- Communities Working Together
- Agricultural Diversity
- Professional Talent
- Affordable Lifestyle

Valley REN will be working in partnership with Annapolis Valley Chamber of Commerce and Valley Business Leaders' Initiative to develop a regional marketing initiative over the

next year. The results and feedback from test campaigns will help to build a library of material that can be used by municipalities and other organisations that wish to promote the region as a place to attract new residents, visitors and professional talent. What's Your Reason? Follow us:

@chooseannapolisvalley



FOR MORE INFORMATION

Visit www.chooseannapolisvalley.ca to see how the campaign unfolds. Don't forget to like, share and comment.

Contact: Jennifer Tufts, Special Projects

Email: jtfts@valleyren.ca

Phone: 902 678 2200 Ext 2



Valley REN interim CEO, W. Coby Milne, (centre) shows the partnership agreement signed with i-Valley, represented here by Terry Dalton, president (left) and Barry Gander, director and co-founder (right). Barry Gander is also a director on the Valley REN board.

Valley REN & i-Valley partner to pursue Smart Region status

The Valley REN has signed a partnership agreement with the i-Valley Intelligent Community Association to pursue an international Smart Region designation for the Annapolis Valley. A Memorandum of Understanding (MOU) signed in October commits the Valley REN and i-Valley to work together to prepare the Annapolis Valley for global recognition as a Smart Region. The formal designation would be issued under the ISO 37120 standard managed by the World Council on City Data (ISO 37120 Sustainable Development of Communities: Indicators for City Services and Quality of Life).

As part of this project, the existing ISO 37120 standard – which includes 100 social, economic and service indicators across 17 themes – will be modified to suit rural communities.

The Valley REN is contributing \$30,000 to i-Valley to develop the data and work with the Global Cities Institute at the University of Toronto to modify the ISO standard for this region. The funding will also cover project management and the cost of obtaining the ISO licence from the World Council on City Data (WCCD). The Acadia Institute for Data Analytics at Acadia University will play a major role in preparing the data.

QUARTER 3 (2017 – 2018)



Partner Engagement

Valley REN strives to work closely with its partners in the Annapolis Valley region. Building relationships makes the Valley a better place to do business.



James Schofield, BusinessNOW Lead pilots the Enterprise in the Valley Pumpkin Fest Regatta

Community Engagement Opportunities

The Valley REN staff and board believe it is important to participate in community events, training opportunities and relationship building.



Community Organisations Engaged

The Valley REN introduced the Collective Impact Project to encourage collaboration amongst community groups and agencies to build on the 'We Choose Now' action points.

FOR MORE INFORMATION

Contact: W. Coby Milne, Interim CEO

Email: wcmilne@valleyren.ca

Phone: 902 678 2200 Ext 6



The Valley REN has increased engagement with their social media sites and will be redesigning their corporate website in 2018.

Key Performance Indicators

Partners Engaged



19

Partners include: Black Business Initiative, Valley Community Fibre Network, Nova Scotia Community College, Nova Scotia Business Inc., Valley Business Leaders' Initiative,

Annapolis Valley Chamber of Commerce, Acadia University.

Community Organisations Engaged



9

Our Collective Impact Project supported four collaborative initiatives run by nine different agencies including: Refresh Annapolis Valley, Acadia Entrepreneurship Centre, AVCC Young Business Leaders

Committee, Community Inc., Peopleworx, Glooscap First Nation and Kings County 4H.

Businesses Supported



22

Ranging from pre-revenue to 20 plus employees in all identified sectors from Annapolis Royal to West Hants. Business support includes: business planning, coaching, accessing programs, resources and funding and relationship building.

Events Held



3

Events have included: Succession Planning pilot program (Oct – Nov), Growing agri-food businesses through innovation (Oct 27), The Formula for Economic Development (Nov 16)

Community Engagement Opportunities



13

Our staff and board participated in the following: Hants County Fair, Valley Pumpkin Fest Regatta, Devour! The Food Film Fest, Annapolis Valley Chamber of Commerce Awards, Junior

Achievement Training, Launchbox, Big Data Congress, Atlantic Food Summit, Communications and Economic Network, *Seed: Hacking Entrepreneurship* and a Micro Research project.

Communication Pursuits



9

This includes corporate marketing plans, press releases and social media initiatives. These include Devour! The Food Film Fest, Choose Annapolis Valley campaign, i-Valley Smart City project, Collective Impact Projects, Michelin Cities trip to France

CEO Update

by W. Coby Milne

Succession Planning Pilot Program

The Valley Regional Enterprise Network, in partnership with the Acadia Entrepreneurship Centre and the Annapolis Valley Chamber of Commerce, developed a multi-phase training program on business succession planning. The Succession Planning Program ran from October to November 2017 and provided small business owners the opportunity to understand the available options for a successful business transition. In the feedback survey that followed the session, 100% of the participants noted that they would recommend this program to someone they know. Because of the success of the pilot program, the Succession Planning Program will run again at a future date and time. Stay tuned for more details when they are available!

Entrepreneurial Toolkit

The Valley REN has started a project to compile and distill the various resources available for prospective entrepreneurs to start a business in the Valley. The goal of the toolkit is to have a set of free resources that provides not only information, but also support and guidance on how to turn an idea into a business. We are working with partners who are actively engaged in providing resources, supports and/or training to start-ups and entrepreneurs in the Valley. The toolkit will be available to every municipality and will eventually be customized by municipality. The toolkit will consist of 6 modules and the first two modules will be available (in first draft form) in late January 2018. The remainder of the modules will be rolled out throughout 2018.

Recruitment of the Valley REN CEO

The Board of Directors for the Valley REN has been actively searching for a new CEO. A search committee was struck that included members of the Board of Directors and representatives from the LOC. The Committee felt that there was enough skill and experiences in recruitment within the committee and opted to not go with a recruitment firm to lead the search. The job posting went live on November 15, 2017 and closed on December 15, 2017. The candidates that made the first round of the short list will be contacted in early January 2018. The Committee hopes to be able to have an offer of hire to a successful candidate by early February 2018.

The Formula for Economic Development

In November 2017, Valley REN invited Eric McSweeney to present "The Formula for Economic Development Success®". The session laid out all the economic development pieces and how to fit them together using the research and experience that McSweeney has gathered over the years of working with economic development agencies. He presented a unique visual and graphical presentation of what economic development really is, what the activities pieces are, how they fit together, and in what order. The aim of the presentation was to offer people and organizations an opportunity to leverage the economic development process by working together to achieve success. The session was attended by 30 people from different organisations across the Annapolis Valley region.

SPECIAL PROJECTS AND EVENTS



Succession Planning Pilot Program

Participants of the Succession Planning workshops at Acadia speed dating with experts.



Entrepreneurial Toolkit

A toolkit as a guide to resources and supports that will be accessible to start-ups and entrepreneurs in the Valley.



The Formula for Economic Development

Presented by Eric McSweeney of McSweeney Associates. Eric presented a wealth of information about stakeholders working together to improve the regional climate and make the Annapolis Valley investment ready.

Contact us: Valley Regional Enterprise Network, 35 Webster Street, Suite 102, Kentville B4N 1H4 Tel: 902 678 2200
www.valleyren.ca



Valley REN adds to the team

Jennifer Tufts joins the Valley REN as the Special Projects Lead, responsible for managing projects that support businesses across sectors and for partnership ventures, regional marketing and investment readiness initiatives with our funding municipalities.

Jennifer previously worked with the Kings Regional Development Agency on project management, strategic planning, communications and relationship development.

Jennifer has previous experience working in the not-for-profit sector in the Annapolis Valley, including working for the Canadian Cancer Society as their District Coordinator for the Annapolis Valley Region.



Debbie Roza-Mercier joins the Valley REN as the Communications & Administrative Officer. She has worked in the not-for-profit sector for over 20 years in both Canada and the UK. Her background includes fund development, marketing and communications and event management.

Debbie has sat on a number of Boards and Committees and her love of music and photography has included volunteering at several music festivals and events as a photographer as well as producing several fundraising concerts.

Debbie's role includes making the Valley REN more efficient as well as developing both corporate communications and regional marketing projects. Her job includes administrative support for the Valley REN Board and Liaison and Oversight Committee.

The Valley REN team (below from left to right): Tania Vassallo, Research Assistant; Jennifer Tufts, Special Projects Lead; James Schofield, BusinessNOW Lead; Debbie Roza-Mercier, Communications & Administrative Officer; W.Coby Milne, Interim CEO; Rachel Brighton, Research Lead

Valley REN Board welcomes

The Board and staff of the Valley REN, and our Liaison and Oversight committee – which represents our regional partners and the province – are pleased to welcome three new board members.



Tammy Belanger (Owner, Green Leaf Enterprises, Wilmot) Tammy has owned her own business for 17 years. She has been married for 27 years and has 5 children. Tammy volunteers with the Middleton High School girls' hockey team and is a member of Glooscap First Nation.



Bob Gaudet (Personnel Manager, Michelin North America [Canada] – Waterville facility). Bob graduated from Acadia University with a BBA. After working for several years as a purchasing agent in the Alberta oilfield industry, Bob returned to Nova Scotia to start a career with Michelin. He first worked in the Granton plant and then transferred to the Annapolis Valley for the start-up of the Waterville facility. Bob has held many roles in his 37-year career with Michelin, which include supply chain, IT, quality technician, production management, and Environment, Health, and Safety. He is currently the Facility Personnel Manager.

Bob Gaudet (Personnel Manager, Michelin North America [Canada] – Waterville facility). Bob graduated from Acadia University

Bob's other community involvement has included chairing the Annapolis Valley Safe Communities Coalition and membership of the VBLL.

Jessy Gervais (Partner, Canopy Creative) Jessy is a marketing and brand



development consultant focusing on digital advertising and sales-funnel optimization. He graduated from Acadia University in 2017 with a double degree (BBA of International Business) with a partnered university, the ICN Business School in Nancy, France.

Valley REN helps new, natural soap business



Business partners and step-siblings Jasmine Lomond and Brendon Meister

launched Maritime Treasure Goat Therapy and Products in October 2017.

At their home-based business in North Alton, they milk one of their three goats to produce a range of natural goat-milk soaps, which they sell through craft and farmers' markets, two Fresh New You stores in Kentville and Truro, and direct orders.

"Things have been unfolding better than I expected," says Brendon, who shares Jasmine's love for animals and was the inspiration for the business. During his recovery from a brain injury in 2016, Jasmine noticed how the routine of caring for animals seemed to improve his memory, motivation and independence.

They began their soap-making business to get value from their livestock and advance Brendon's recovery. Jasmine, who has a Bachelor's degree in chemistry, applied her knowledge to the manufacturing process. Their vision is to buy a farm, develop their business, and build a homestead to care for clients with brain injuries as part of a recovery program.

Along with strong support from their family, Jasmine says the partnership has benefited from business planning and marketing advice from the Valley REN. Learn how our BusinessNOW services can help you start and accelerate your business

FOR MORE INFORMATION

Contact: James Schofield, BusinessNOW

Email: jschofield@valleyren.ca

Phone: 902 678 2200 Ext 1

Collective Impact Project

The Valley REN is advancing the "[We Choose Now](#)" [Action Points](#) through our Collective Impact Project.

We are pleased to announce the first two recipients of funding through this project launched in September. Up first is Refresh Annapolis Valley, which has partnered with Acadia Entrepreneurship Centre to show *Seed: Hacking Entrepreneurship in the Annapolis Valley*, a documentary screening and expo on November 21. The event was co-organised by 14 regional organisations with the aim of beating our start-up

ecosystem drum for Global Entrepreneurship Week.

Our second recipient is the Young Business Leaders committee of the Annapolis Valley Chamber of Commerce, which has partnered with Fusion Annapolis Valley to produce a youth-focused video called *Growing Entrepreneurs*. This will showcase young entrepreneurs who want to promote local entrepreneurship and build partnerships to benefit the Valley and our province.

The Collective Impact Project provides community organizations with single-project funding up to a maximum of \$1000. Visit <http://www.valleyren.ca/collective-impact-project/> for the guidelines and application form.



FOR MORE INFORMATION

Contact: Debbie Roza-Mercier, Communications & Administrative Officer

Email: drozamercier@valleyren.ca

Phone: 902 678 2200 Ext 4

Collective Impact Project recipients have included (Top right) Young Valley Leaders Committee in partnership with Fusion Annapolis Valley and the Annapolis Valley Chamber of Commerce. (Bottom left) Refresh Annapolis Valley with Acadia Entrepreneurship Centre.





The Municipality of Kings Response

Terry Dalton, Barry Gander
January 16th, 2018

Challenge Now Open



one prize of up to **\$50 million** open to all communities, regardless of population



two prizes of up to **\$10 million** open to all communities with populations under 500,000 people



one prize of up to **\$5 million** open to all communities with populations under 30,000 people

Goal: improve the lives of residents through innovation, data and connected technology

A smart city approach is one that delivers meaningful **outcomes for community residents** through the use of **connected technology and data**.

Each community will define its own “Challenge Statement,” which can touch any aspect of community life so that residents:



Tapping Local Leadership and Innovation

- Local leadership understands best what their communities need.
 - They are the first to hear about traffic congestion, trouble accessing services, or challenges with public transit.
- Leaders team up with pioneering businesses, academia, and civic organizations
- Goal: design innovative solutions to their most pressing challenges using data and connected technologies.

A Smart Community Project

(not an infrastructure project)

- Modelled after the Columbus Ohio success in DoT Challenge:
 - “To develop Columbus into the nation’s proving ground for intelligent transportation systems.”
 - The reinvention of mobility, which will lead us to a future beyond what anyone has yet imagined
 - About roads, transit and ride sharing. It’s about how people access opportunity. And how they live.” – Mayor Andrew J. Ginther
 - That means that, soon, driver-less vehicles will roam parts of Columbus, access to electric vehicle charging stations will increase and more cars will be able to communicate with traffic signals and other transportation infrastructure.
- Have to be **exceptional story-tellers!**

Benefits of Entry

- Possibility of winning \$5-million (<30k pop), \$10-million (<500k) or \$50-m
 - With potential for additional funding to enable huge civic projects
- United Big-Picture vision of future through Citizen involvement
- Consolidation behind Challenge: safety, prosperity, movement, health, active life
 - Perhaps other solutions will spin off
- Excitement in media
- Boasting rights (international): *'nominated for an Academy Award...'*

Kings' Unique Qualifications to Win

- A demonstrated ability to use technology (Acadia, NSCC, agritech...)
- Kings can undertake engagement quickly and pull citizens together;
- We can build off technical information in the CTI application;
- We have 'measurement that unifies' - highly valued ingredient in the rating
 - World Council on City Data is the first time a region can benchmark success;
 - Because of this, we can show that our solution is extendible across Canada
- We have a demonstrated ability to win Smart City contests;
 - We have won the ICF Top 21 Award before
 - We have Smart City movements underway in the Annapolis Valley using Smart Community experts and trans-national partners
- We can leverage new technology: TVWS

Process

- Five steps, starting with the Application for Selection of Finalists.
 - The deadline for submission application is April 24, 2018 (award of \$250,000)



- A timeline to meet that deadline could encompass:

January:

Agreement to proceed; begin Challenge Statement

February:

Engage Citizens to input, refine, test

March

Complete the Application and related steps

(e.g. obtain partners)

Requirements

- Agreement to pursue goal
 - Expert Team on Smart Cities
 - Augment municipal officers with team having dedicated time and knowledge and contacts in competing cities
 - A best-in-Canada expert moderates the Challenge Statement exercise
- Substantial Effort, Starting Now

Final Thought

How could we not do this?

Citizens would be expecting us to step forward, and will be excited by the program.

Appendix



STEP 1: APPLICATION

Engagement within the community: Applications are submitted by community leadership (e.g. municipality, regional government, Indigenous community) that works across diverse actors in the community to identify issues

Creation of “Challenge Statement”: A compelling, measurable goal that frames every Smart Cities Challenge application by describing the meaningful outcome or outcomes to be achieved through data and connected technology

Development of applications: Communities prepare their applications using the applicant guide and submit them through an online application form.

Applications are due on April 24, 2018.

Communicating with Infrastructure Canada (INFC): Communities contact INFC with questions about eligibility as they invest time and effort in preparing their applications



VALLEY WASTE-RESOURCE

DECEMBER 2017



PAGE 1 OF 2

Management Minute

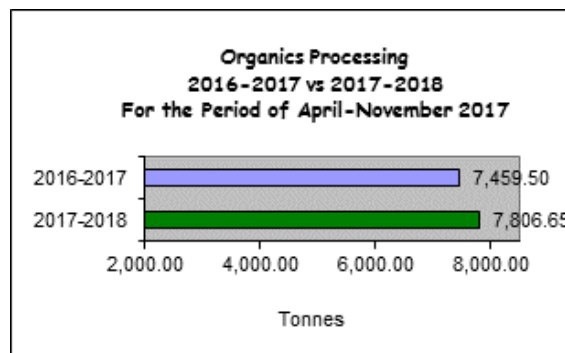
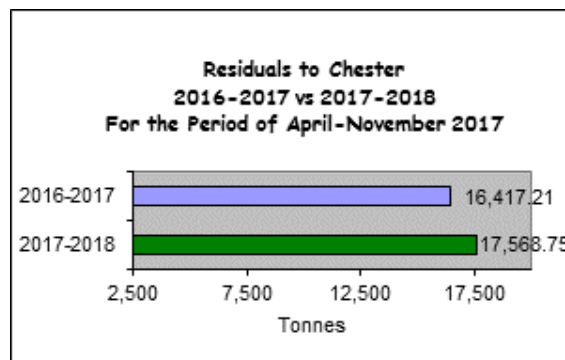
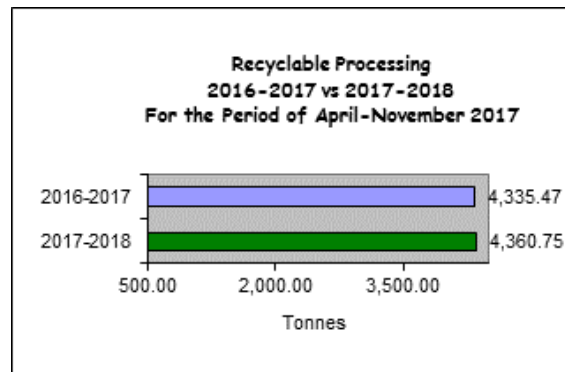
KEY TOPICS OF INTEREST

The Valley Region Solid Waste-Resource Management Authority met on December 13, 2017. It was reported during the meeting that the development of the Draft Operating and Capital Budget for the 2018-2019 fiscal year is well underway.

The Authority is pleased to be embarking on the development of a Corporate Strategic Plan drawing upon Interim General Manager Ramsay's expertise, as facilitator, for this important project. All involved recognize the benefit of taking the necessary steps to ensure direction in planning for the future provision of programs and services offered under the umbrella of the Authority's operations. The goal will be to develop key strategic priorities and to identify objectives to accomplish each priority while understanding that the Strategic Plan will be a living document requiring flexibility and constant review.

The General Manager recruitment process is successfully moving forward under the guidance of Consultant, Gerald Walsh and Associates.

The Authority held the annual election of Chair and Vice-Chair in keeping with Policy. The elections resulted in incumbent, Jane Bustin, representing the Town of Berwick, being re-elected to serve in her position of Chair and incumbent, John Kinsella, representing the Town of Annapolis Royal, re-elected to serve in his position of Vice-Chair. A hearty congratulations is extended to both and the Authority is looking forward to a successful 2018!



THE MUNICIPALITIES OF ANNAPOLIS AND KINGS AND THE TOWNS OF ANNAPOLIS ROYAL,
BERWICK, KENTVILLE, MIDDLETON AND WOLFVILLE:
YOUR PARTNERS IN WASTE REDUCTION

WWW.VWRM.COM~~902-679-1325~~1-877-927-8300

COI W-2017/01/16 Page 27

PROVINCIAL ACTIVITY: REGIONAL CHAIRS AND REGIONAL COORDINATORS

Activity at the provincial level continues with key topics of interest including:

Regional Chairs Workshop: The Regional Chairs as well as members of the Regional Coordinators, Managers & Directors, NSE, Divert NS and UNSM met on Thursday, November 30th.

Presentations were provided that explained the history of solid waste legislation in Nova Scotia, how municipalities work together to manage materials, educate and enforce the public, and work with Divert NS and industry to reach a high diversion rate. Also shared were the costs associated with our diversion program. Following the presentations, a workshop was conducted that prioritized what key areas the stakeholders could work together on. The workshop discussion resulted in five key areas of focus for stakeholders:

- Extended Producer Responsibility (EPR) - Collaborate and reach consensus for new legislation for packaging and paper as well as for household hazardous waste (HHW) materials. Expansion of the electronics stewardship program.
- Development of a commodities board to manage and market difficult items such as construction and demolition debris and low grade blue bag materials. Include procurement for recycled materials.
- Province-wide education strategy on waste reduction, reuse and repair.
- Education of solid waste challenges, uncertainties and costs to municipal councils.
- Diversion credit stabilizing/smoothing.

Recycling Markets: The seriousness of global recycling markets is beginning to cause issues for Nova Scotia recycling facilities. Plastic film (bags) is being stockpiled in at least two recycling facilities. They are asking the province for permission to temporarily landfill plastic film until markets become available. There are also some challenges with mixed paper, mixed plastics and glass. As a step toward acknowledging and addressing this important issue, the Authority has directed staff to prepare a Report regarding plastic film (single use shopping bags) for further consideration during the next meeting.



The Valley Waste Team wishes our participating municipal partners, their teams, and families all the very best of the Holiday Season and a safe, healthy, happy and successful 2018!

**UPCOMING MEETING**

The next meeting of the **Valley Region Solid Waste-Resource Management Authority** will be held on **Wednesday, January 17, 2018** beginning at **9:00am** in the Board Room in keeping with the normal meeting schedule.



NORTHEAST KINGS EDUCATION CENTRE

1816 Bains Road, RR #5, Canning NS B0P 1H0

Ph: (902) 582-2040 Fax: (902) 582-2044

Email: Principal: kevin.veinot@avrsb.ca

Vice-Principal: greg.fox@avrsb.ca

Vice-Principal: ian.campbell@avrsb.ca

Vice-Principal: michael.landry@avrsb.ca

Generous Supporter of Northeast Kings Education Centre,

Last year a team of people at Northeast Kings Education Centre came together with community support to try to replace their existing mini-bus. The vision for the new bus was to have a vehicle that all students could use to enhance their school experience. After doing some homework and getting quotes for a fully accessible bus with seatbelts for each student, the team began working toward raising \$180,000.

This project gave our school the opportunity to celebrate and share many of the various programs and activities that take place at Northeast Kings Education Centre. Students from our Learning Centre, our Options and Opportunities Program, our Discovering Opportunities Program, participants from our After School Programs, our classroom trips, our many athletic teams, our music and drama programs, our international students from around the world, have all since taken advantage of our new bus. Since we have an excellent team of volunteer drivers we are able to operate our bus at a fraction of the cost of renting busses for activities. Saving nearly 90% of the cost for each local trip our school has already saved thousands of dollars in the first few months of operating our new bus. This savings means that student athletic fees are reduced, funding for After School programs can be spent on enhancing opportunities for students rather than on transportation, budgets for other programs can dedicate more money towards student materials and opportunities.

To date, our new bus has driven nearly 15,000 km's. This has cost our school only \$7,500 as we charge only \$0.50/km. As a conservative approximation that has saved our school well over \$50,000 in transportation costs already!

We owe you and all our sponsors a huge thank you! Our school is so fortunate to have your generous support as we are enthusiastic about offering new opportunities to our students and this bus has allowed us to do just that. All of our students, of all abilities, now have a safe, comfortable, fun and proud way to travel together and explore new learning opportunities as Titans!

On behalf of our entire student body and school family, thank you for expanding the horizons for our students by believing in the programs and opportunities offered at Northeast Kings Education Centre.

Ian Campbell
Fundraising Committee Chair

List of Generous Sponsors

Rotary Clubs of Kings County Foundation
Rotary Club of Kentville
President's Choice Children's Charity
Municipality of the County of Kings
Town of Kentville
Eastern Kings Memorial Health
Foundation
Michelin
Nova Learning
Royal Bank of Canada
Canning Recreation
Village of Canning

Canning Lions Club
Investors Group
New Horizons Club of Kentville
Jimmy Rogers Memorial Hockey
Tournament
Junior Axe Women's Basketball
Kentville Basketball
First Cornwallis Baptist Church
Glooscap Elementary Home and School

Friends, Family and Valued Alumni of
Northeast Kings Education Centre



December 20, 2017

Warden Diana Brothers
Municipality of the County of Kings
PO Box 100, Kentville, NS
B4N 3W3

Dear Warden Diana Brothers:

Please find enclosed a copy of Tourism Nova Scotia's 2017-22 strategic plan, *Driving Export Revenue*.

Our plan outlines Tourism Nova Scotia's vision, mission, mandate, and strategic pillars, and clarifies the roles of those involved in growing Nova Scotia's tourism industry. It also states our priorities for the next five years, and roots these priorities in research and analysis to provide greater context and rationale for our direction.

Since becoming a Crown corporation in 2015, we have made tremendous progress in shifting our focus toward motivating travellers from outside Atlantic Canada and around the world to visit Nova Scotia. Attracting non-resident visitors brings new money into the province and maximizes the value of tourism to Nova Scotia's economy. However, for tourism in our province to truly thrive, we need to work together as Nova Scotians to welcome these visitors warmly, provide them with memorable, authentic experiences, and give them reasons to recommend us as a travel destination.

Tourism belongs to all of us. Should you see opportunities within this plan to partner with Tourism Nova Scotia on strategic initiatives or through our programs, please reach out. We are always looking for opportunities to collaborate with and support our community and industry partners.

By working together, we can grow Nova Scotia's tourism industry in 2018 and beyond.

Sincerely,



Michele Saran
CEO
Tourism Nova Scotia

January 2, 2018
Kentville, NS



**A Letter of Invite to
the Cornwallis Business Centre Business Expo & Networking**

**His Worship, Mayor Peter Muttart and Council
Municipality of the County of Kings**

Dear Mayor Muttart and Council,

On Friday January 19, you are formally invited to a Business Expo & Networking event at the newly renovated Cornwallis Business Centre (in the Ballroom) at 325 Main St Kentville from 9am to 1pm.

At this event, hosted by NS Works & Fusion Annapolis Valley and supported by the Valley REN & Safeguard Property Management Services, take the opportunity to:

- Tour the renovated commercial spaces (*Safeguard Property Management & Services*)
- Welcome new and existing Kentville and area business members (*Exhibits and general networking*)
- Participate in a networking activity (*Fusion Annapolis Valley*)
- Learn about Social Enterprise (*Common Good Solutions*)
- Understand how business service organizations support the business community (*NS Works and guests*)

A positive and engaging way to kick off 2018 and a productive way to end the workweek. Your attendance and support will give a meaningful message to the local business community.

Please RSVP by January 12, 2018

Richelle
richelle@communityinc.ca
902-679-7469 #305

Friday January 19;
9am – 1pm
Cornwallis Business
Centre, Ballroom
325 Main St, Kentville
NS

Lynn
lsilver@vansda.ca
902-678-7410 #204

We look forward to seeing you on January 19, 2017

Report from Mayor Muttart regarding the International Network of Michelin Cities conference held in Clermont-Ferrand France from November 29 to December 1, 2017

I extended an invitation to our Region's other 3 Mayors and to a representative of the REN to accompany me to this event – logically so, as each community provides the societal setting for plants like Michelin. Mayor Sandra Snow, of Kentville, and REN representative Dan Mullen were able to arrange the event in their schedules. Each of them contributed significantly to highlighting our presence through their participation.



Theme of the conference: “Sustainable Cities”

A Brief history

The Michelin family began business in the Clermont area in the region of Auvergne, France.

As the communities of Mount Ferrand and Clermont “grew into” one another, they became the city of Clermont-Ferrand.

It is this city, led by its mayor Olivier Bianchi [also president of Clermont-Auvergne-Metropole] that foster the idea of creating a network of Michelin cities.

The mayor obtained the assistance of Michelin [whose participation was described as “active relational support”] and a number of French institutional partners, including the Ministry for Europe and Foreign Affairs, the National Commission for Decentralization Cooperation, the Ministry of Ecological and Solidarity Based Transition, Vivapolis, The SMTC – AC [Public Transport Authority – Metropolitan Area of Clermont Ferrand] the University of Clermont Auvergne French Tech and InfiSciences.

The hosts spent two years in the development phase.

Participants were invited from “40 cities” [Waterville, initially, being considered as a city in that sense], within 21 countries, for a total of 400 French and International Participants.

In order to make it attractive for everyone to attend, the cost of attendance for the three day conference equated to the cost of return air flight and one or two meals. All other costs were borne by the hosts and the sponsors of the conference.

The Conference

The Conference agenda was somewhat as follows:

1. Wednesday: opening plenary sessions with welcomes from the host Mayor, Jean-Dominique Senard [Michelin CEO], Anne Hidalgo [mayor of Paris], and others.

Introductions and welcome messages were followed by two minute presentations from the mayors of the 40 cities. The theme of the two minute presentations was based upon the theme of the conference: ‘Sustainable Cities’.

Mr. Mullen was kind enough to capture my brief presentation on tape and post it for sharing to his Facebook site that same day. It should be noted, also, that the mayor of Bridgewater was there and presented immediately prior to me on their “Energize Bridgewater” project. Granton was not represented.

This was followed by three keynote presentations on “the Sustainable City” from author Cecile Coulon, photographer/filmmaker Yann Artur-Bergeron [Good Planet Foundation] and anthropologist Hubert Reeves.

The day concluded with an “Initiative’s Forum” comprised of presentations on energy, transportation, innovation, culture and recreation by a number of the ‘Cities’. The Town of Bridgewater had a 10 minute presentation on its Energize Bridgewater initiative..

The evening was capped with a reception at City Hall.

2. Thursday: this entire day was consumed by bus tours, with optional venues: the research and production of autonomous vehicles, the local drinking water plant to review it and its renewable energy processes, the MagmaVolcans [to discuss the concept of collaboration between local government and research scientists working in the city], and Urban Planning. I opted to attend the Polytechnique University studying and producing/researching autonomous vehicles.

3. Friday: this final day was devoted primarily to a visit to the Michelin Research and Development Centre where we had the benefit of presentations/lectures from section leaders and management, a tour of the facility, an introduction to recent strides in research and development and a meal in their restaurant. There was a bit of snow, so we did not have an opportunity to get outside on the test tracks, but could view them from the windows of the facilities.

It was of considerable interest to see this facility and to hear about the entire wheel manufacturing process. It appears that we can look forward at some time in the reasonably near future to the introduction of the “tweel”, a self-sealing truck tire, flexible rubber rims and several other innovations. It was, I think, of interest to learn that Michelin sells under nine brands, including BFGoodrich and Uniroyal.

Still a family-owned company, Michelin had its beginnings in Clermont in 1889 with the acquisition of a local company that had begun the manufacture of bicycle wheels and rubber products in 1832. Presently, Michelin is on target to have 5500 outlets by 2020.

Michelin manufactures 13.8% of the world’s tire market [the next largest is Bridgestone at 15%]. It has a commercial presence in more than 170 countries. It has net sales of approximately \$21 billion. It has 68 industrial sites in 17 countries manufacturing 187 million tires [and 16 ½ million maps and guides].

The company has 111,700 employees, 6000 of whom are employed in research and development.

After returning from the research and development Centre in the evening, the conference wrapped up with a private musical entertainment session by the regions’ renowned Symphony Orchestra at the city’s Opera House - and a reception at the Art Museum.

At the end of the conference, there was a meeting amongst all of the mayors at which the mayor of Clermont explained what the undertaking had involved in terms of planning and finances. He then

looked for expressions of interest from those who might wish to host the next conference in 2019. It was clear that Spain had already been approached and the representative from Spain did indeed commit. Interestingly, the representative from Brazil became a surprise candidate and this threw the plans for the intended subsequent press conference into temporary disarray.

At the end of the day, it was resolved that each of Spain and Brazil would prepare a presentation and submit it to the mayors who will vote upon the successful candidate in the spring [likely April].

Clearly, and given the great variety and variation in size of the communities present, only a handful would have the capacity to finance such an undertaking unless the format [such as the introduction of registration fees] is changed.

Currently, the cost is pushing \$1 million Canadian, although it appears, at least for the 2019 conference, that there is sufficient assistance available to the host country that it might be able to sponsor the event by contributing only 25% of that amount.

It is likely of interest to know that of the 400 persons in attendance at the conference, there were representatives from each of the following countries:

China, Canada, Japan, Hungary, France, USA, Belarus, Italy, Portugal, Serbia, Russia, Asia, Brazil, Spain, India, Mexico, Romania, the United Kingdom, Serbia, Thailand, Poland, Switzerland and Israel.

Obviously, simultaneous translation was necessary throughout the conference. In the plenary sessions, there was simultaneous translation using the languages Chinese, English, French, German and Spanish.

Benefits and Takeaways:

1. Broadening of perspectives
2. Insight into the Michelin organization
3. Foundations laid for international contacts and exchanges between now and the date of the next conference
4. Door open for outreach and exchange of best practices [multimedia Centre being proposed in each city to enable simultaneous exchange]
5. Cities with sufficient qualified personnel make long-term sustainability plans for renewable energy and what they referred to as the “circular economy” where they concentrate on plans for recreation, transportation, mobility.
6. Awareness of the ongoing global concern over food security, water security, innovation, housing, urban planning, etc.
7. The desire of each participant “city” to welcome consultation with partner cities, followed by consultation with citizens and forming a cultural/regional “mecca” of innovation.

Postscript follows.....

Postscript

The question one asks oneself both before attending and after the experience is:

“Is this a worthwhile endeavour to which we, as one of the “Michelin cities” should subscribe in the future?”

That question can only be answered after a critical examination of the level of commitment we are prepared to make. Are prepared to devote resources to follow-up on the fledgling initiatives spawned by this first initiative?

This was a Beginning - an introduction of each city to the other and an exploration of the Michelin City concept.

It is only through further contact with the Cities and the deployment of effort (resources), goodwill and intentional participation to the further exchange of ideas that one will reap any benefit from this Beginning.

In that way, it is not unlike what we should be doing locally with our municipal partners. If we cannot identify, through a close look at our current practices, that we are able to accomplish cooperation (and have expended the effort to do so) with our immediate neighbours, I would say that we are not ready to do it internationally. Hopefully, we can measure up to that standard..

We in the Kings region have many initiatives: solar power, wind power, tidal power, connectivity, transportation, sewer, water and recreation planning.

When placed amongst the “Michelin cities”, I can say that we lead some and we lag behind others. Put another way: we have things to contribute; and we also have things to learn.

The “Michelin Cities” initiative has the potential for us to “tap into” information resources that may be helpful to us. At the same time, we may be able to be of some assistance to others who have not progressed in some of the areas in which we have, ourselves, made progress.

Personally, I believe it is worthwhile continuing to pursue the initiatives and conduct out-reach to the other participants over the next two years to see whether it “comes together”. With the support of Councils and staff, we can create connections that will enable us to do that. It might be an interesting discussion for a Council workshop [or portion thereof] as to whether a committee of Council and staff could be structured, working toward early gains and outward plans for 2019.

If nothing else transpires, I can say that the networking and educational aspects of the conference were, in themselves, worthwhile. If we are to participate in 2019 (in Spain or Brazil), we should plan to send a group of 6-8 (all of the 4 Mayors that can attend, with the others being comprised of CAO's or business representatives).

January 05, 2018

Peter Muttart

MISCELANEOUS INFORMATION:

"I began the International Network of Michelin Cities in order to strengthen existing international exchanges between cities located all over the world thanks to the presence of Michelin facilities.

In an era of global environmental, social, digital, and cultural exchanges, it seems essential to foster



good practice between cities worldwide. Whatever its size, a city or urban center must prove agile, bold and inventive with a view to better accommodating and empowering its inhabitants. But this is only possible with the support and participation of local stakeholders, which is why the Michelin Cities International Network brings in both public authorities and key stakeholders from each city.

As the initiating city, Clermont-Ferrand will host the Network's first [conference](#), From November 29th to December 1st 2017. Three days of meetings, debates, workshops and tours will yield a collective concept of a sustainable city that is able to cope with the issues of tomorrow.

This first conference will pave the way for many partnership projects, whose main results will be available [here](#).

I am happy to invite the cities and their key stakeholders that want to join our Network to contact the [office](#). I look forward to greeting you soon in Clermont-Ferrand and supporting the development of our territories.”

*Olivier Bianchi, Mayor of Clermont-Ferrand
President of Clermont Auvergne Métropole*

FROM WIKIPEDIA:

Clermont-Ferrand is a city and commune of France, in the Auvergne-Rhône-Alpes region, with a population of 141,569 (2012).^[2] Its metropolitan area had 467,178 inhabitants at the 2011 census. It is the prefecture (capital) of the Puy-de-Dôme department. Olivier Bianchi is its current mayor.

Clermont-Ferrand sits on the plain of Limagne in the Massif Central and is surrounded by a major industrial area. The city is famous for the chain of volcanoes, the Chaîne des Puys surrounding it. The famous dormant volcano Puy de Dôme (10 kilometres (6 miles) from the city) is one of the highest of these and well known for the telecommunication antennas that sit on its top and are visible from far away.

Clermont-Ferrand is also famous for hosting the Clermont-Ferrand International Short Film Festival (Festival du Court-Métrage de Clermont-Ferrand), one of the world's leading international festivals for short films, as well as the corporate headquarters of Michelin, the global tyre company created more than 100 years ago in the city.

Clermont-Ferrand's most famous public square is Place de Jaude, on which stands a grand statue of Vercingetorix sitting imperiously on a horse and holding a sword. The inscription reads: *J'ai pris les armes pour la liberté de tous (I took up arms for the liberty of all)*. This statue was sculpted by Frédéric Bartholdi, who also created the Statue of Liberty. Bartholdi, who created the Statue of Liberty

MUNICIPALITY OF THE COUNTY OF KINGS

To: Committee of the Whole
Subject: Highlights from the Annapolis Valley Trails Coalition Meeting
Held December 21, 2017
From: Paul Spicer
Date: January 9, 2018

The Annapolis Valley Trails Coalition December meeting was held on December 21 in Greenwich.

A superb luncheon was prepared by Board Chair Beth Pattillo and enjoyed by all.

A year end review was provided by Trail Coordinator Rick Jacques.

A Trail Assessment overview was presented by Mike Trinacty.

Next meeting date: TBA.

THE MUNICIPALITY OF THE COUNTY OF KINGS

To: Municipal Council
Subject: Kentville Joint Fire Services Committee
From: Pauline Raven
Date: January 16, 2018

1. The Kentville Joint Fire Services Committee has not met since October 26.
2. The membership of the JFSC from the Town of Kentville has not changed. However, the Municipality of Kings has appointed a new member with Councillor Hirtle replacing Deputy Mayor Lutz.
3. The Committee is looking forward to updates on the completion of a training facility in the upcoming year.
4. The Next Meeting of the JFSC is scheduled for January 25, at 4PM. The key agenda item will be recommendation and approval of the operating budget for 2018-19.

THE MUNICIPALITY OF THE COUNTY OF KINGS

To: Municipal Council, Committee of the Whole
Subject: Kings Transit Update
From: Pauline Raven
Date: January 16, 2018

1. Kings Transit Authority did not hold a Board meeting in December.
2. The Manager and Mechanic travelled to California just prior to Christmas to do the final inspection on the two new buses built by Eldorado and purchased through Crestline Coach Ltd (Manitoba based-broker). Total cost of these buses was \$992,052.10 with \$450,000 from the Federal Government (\$400,000 already received), \$220,000 (approximately from the Province of Nova Scotia) and remaining funds from our own capital reserves. Arrival at Kings Transit is set for the second week of January, 2018.
3. I am requesting an in-camera meeting to discuss ongoing contract discussions with the Acadia Student Union regarding an Acadia U-pass.
4. There has been no change in the members of the Authority regarding representation from the Towns of Berwick, Kentville or Wolfville.
5. The next regular meeting of Kings Transit will be held on Wednesday January 24, at 4PM, at the Kings Transit building on Crescent Drive, New Minas. The focus for that meeting will be recommendations and approval of the 2018-19 operational and capital budgets.

THE MUNICIPALITY OF THE COUNTY OF KINGS

To: Municipal Council
Subject: Valley Regional Enterprise Network Liaison & Oversight Committee
From: Pauline Raven
Date: January 16, 2018

1. This is a new appointment for me.
2. I have written to Coby Milne, Interim CEO, to ask for the following information:
 - i. Copies of last year's board minutes.
 - ii. Copies of liaison and oversight committee minutes.
 - iii. A listing of other liaison and oversight committee members.
3. I have requested an orientation/update meeting with Mayor Anna Allen who attends the VREN board and links that work to the L&OSC and a schedule of the liaison and oversight committee meetings for 2018-19.
4. I hope to have a better idea regarding responsibilities and more to report in February regarding this committee's work.

Committee Reports – Jim Winsor
Reporting period – January 16, 2018 Committee of the Whole

Budget and Finance Committee

Last Meeting – January 15, 2018

- **Election of Chair and Vice Chair** – Jim Winsor was elected as Chair. Paul Spicer was elected as Vice Chair.
- **The Budget Management Policy** – Shawn updated the Committee on changes made since the December meeting. Other issues/comments were made for further follow-up, including work on defining what constitutes fixed cost, clarification of the accounting for area rates, authority of the CAO versus Council for the adjustments to established budgets, alpha ordering of definitions, numbering considerations, and various amendments.
- **Accountability Report** – Report for the period ending September 30 was presented. The intent is to have the report of Period ending January 31 for the February B&F Meeting and we will be caught up for the fiscal year. Presently a surplus of \$259,400 is forecasted for the fiscal year end 2017/18. The bulk of the surplus is from salaries, \$117,900.
- **Fire Services Advisory Committee** – The Chair updated the Committee on budget questions arising at the Fire Services Advisory Committee meeting of January 11 related to requirement for presentations, form of Budget etc. The Manager of Finance will make sure that the Fire Chiefs are all clear on the requirements.

Kings Regional Sewer Committee

Last Meeting – January 11, 2018

- **Terms of Reference for the Committee and for the Technical Sub-Committee** were approved by the Committee and recommended to go to the February 5th Council meeting, subject to the Town of Kentville's approval at the January 28 Council meeting.
- There was discussion regarding capacity management and dealing with private firms such as Pepsico.
- **Operationally** and from the projects perspective things are running pretty well.
- **Windstorm** did cause minor damage to shingles. Age and condition may suggest a roofing project in the next budget.
- **H2S study** which is intended to determine the sources of H2S entering the system is on hold due to the cold weather. The study may lead to initiatives to mitigate H2S damages in the future.
- The next significant undertaking for the Committee will be a twofold initiative **to a) update the partnership initiative and b) harmonization of the bylaws**. The CAO has provided a detailed brief to our legal counsel seeking direction on approach and areas of change.

Kings Point to Point Committee

Last Board Meeting – November 28, 2017 (reported on at the December COTW).

Fire Services Advisory Committee

Last Meeting: January 11, 2018

- All Fire District maps have now been signed off and all boundaries have been agreed to.
- Staff offered to use some County Radio Advertisement time as well as an advertisement in the Spring Tax Newsletter to assist the Fire Halls with recruitment generally and to promote the junior fire fighter program.
- Fire Halls were looking for clarity on the 2018/19 budget process including whether there would be a need for presentations to Council, and budget formats. There was no discussion on budget targets.